



INTERWOVEN®

WorkSite and MOSS 2007

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Agenda

- **A *very* little bit about us**
- **The Challenges**
- **Solution Overview**
- **Demonstration**

Interwoven helps you manage the complexity of content in a dynamic world to improve productivity, client service and compliance by building solutions on the Microsoft Platform



The leaders choose us

Nearly 3,800 customers worldwide trust their content to us

- 64 of the top 100 law firms
- 70 of the top 250 UK firms
- Over 200 corporate legal departments
- 9 of the 10 top global brands
- 23 of the 30 Dow Jones Industrials
- 21 of the Forbes Global 30



The World has changed

- Unparalleled explosion of information
- Partners regularly receive 100-300 emails/day
- Electronic storage growing exponentially
- Electronic content is now used routinely used as evidence

Zubulake v. UBS Warburg, \$25 million

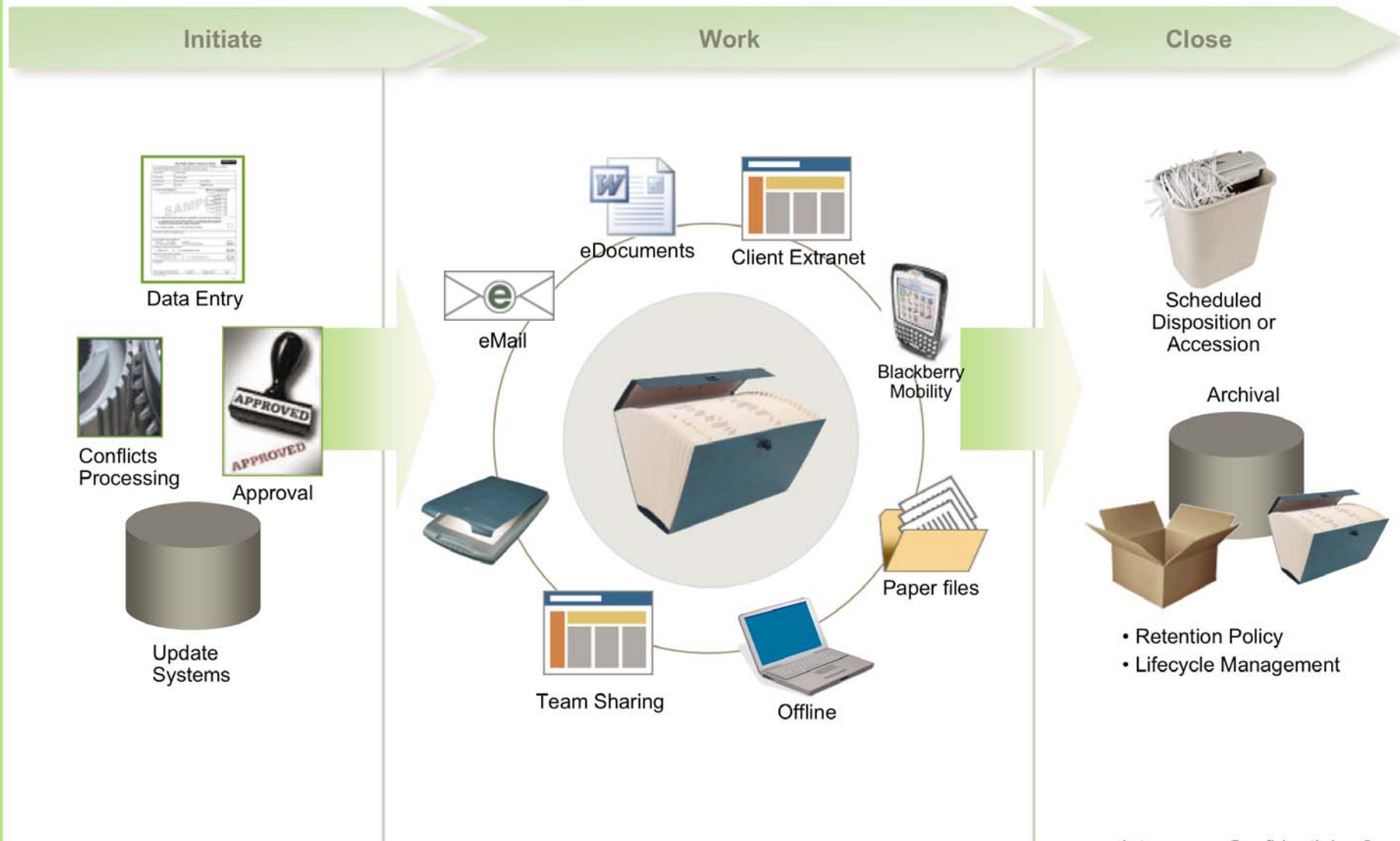
Torys, \$30 million

PWC, \$345 million (“foot-dragging”)

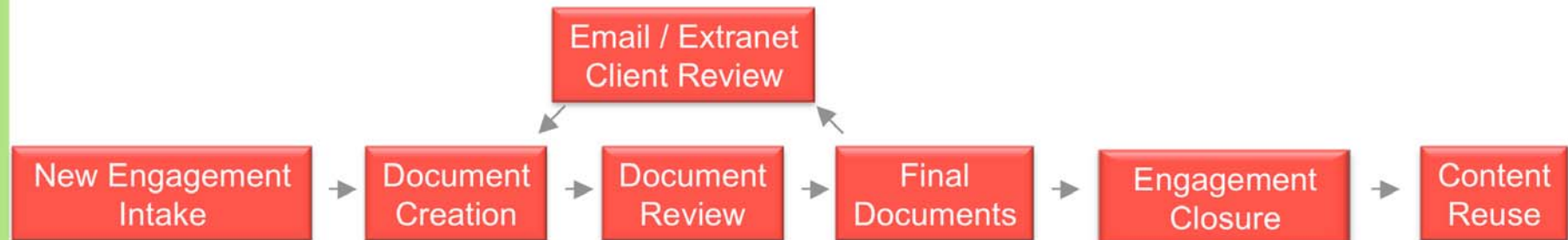
Morgan Stanley, \$1.45 billion

- Insurance rates going up
- Tougher client expectations

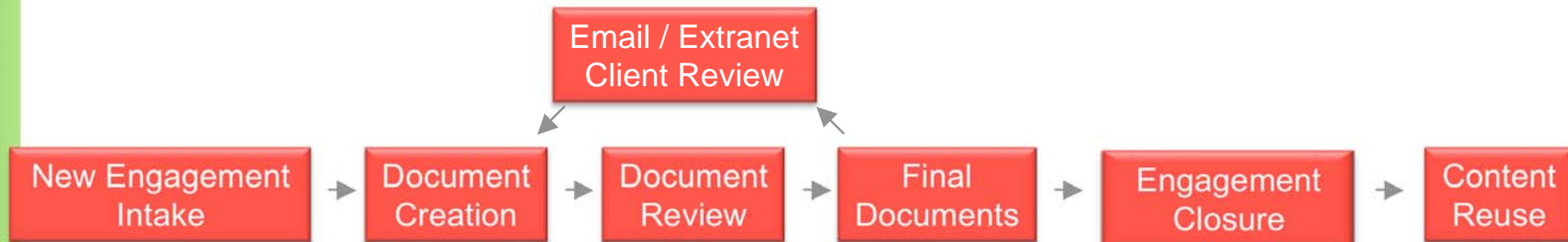
The Solution: Integrated Approach to Managing Documents, Emails and Records



Engagement Lifecycle Management



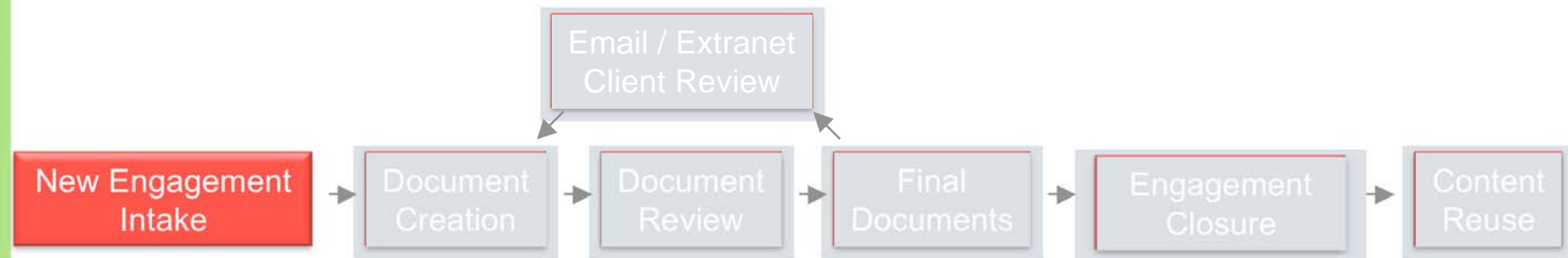
Engagement Life Cycle Critical Success Factors



Risk and Inefficiencies

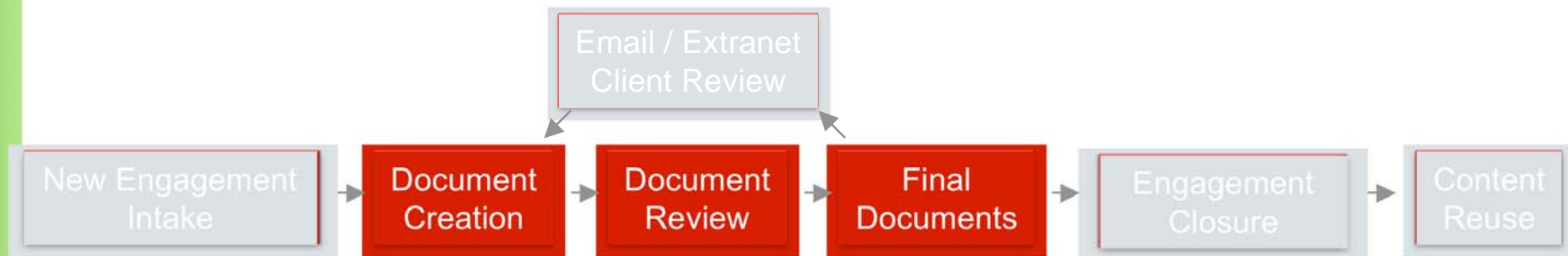
- **Integration & Tools: Inefficiencies can result in:**
 - Hidden costs associated with building integration
 - Lengthened Deployments
- **Architecture: Will the Architecture Support a Global Firm**
- **Usability – Will Users adopt the system**

Critical Success Factors - New Engagement Intake



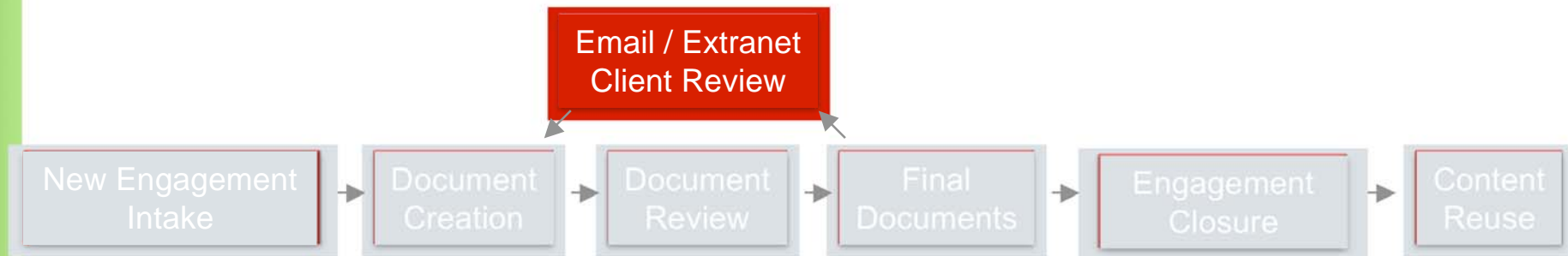
- **Integration with Business Process tools**
- **Business / Engagement Templates**
- **Creation of Workspaces (Electronic & Paper)**
- **Automatic Subscription of Engagements**

Critical Success Factors – Work In Progress



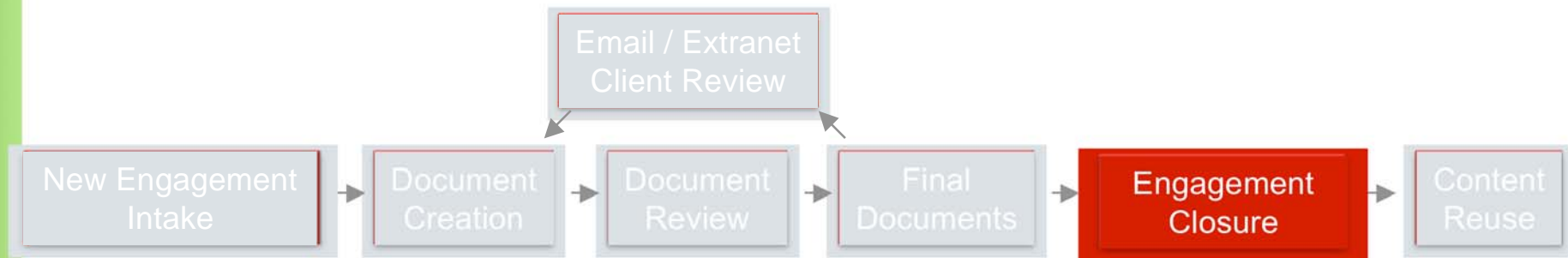
- **Consistent Interface and Access to Engagements**
- **Simple location of Engagement files**
- **Easy Working, Filing and Finalisation of Documents**
- **Easy Filing of Inbound and Outbound Email**
- **Disconnected Access**

Critical Success Factors – Client access



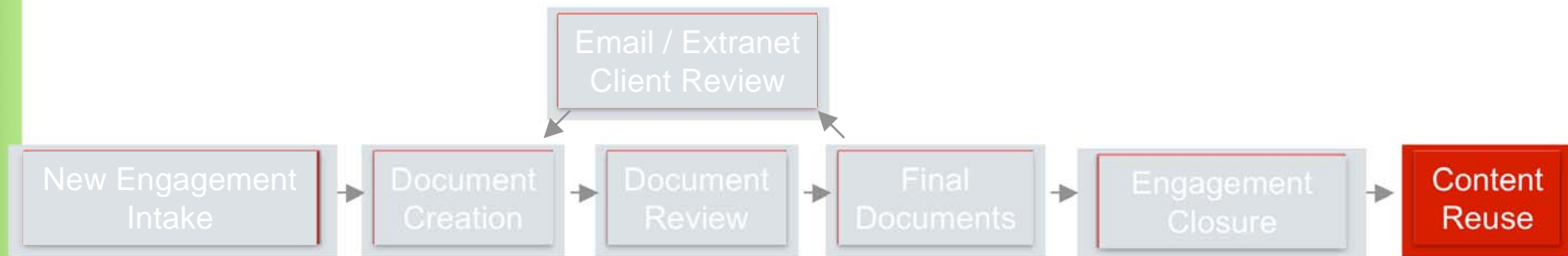
- **Automatic Extranets**
- **Easily Determine Which Files are Shared**
- **Easily Share Content With Client**
- **Appropriate Security**
- **Single Audit Trail**

Critical Success Factors – Engagement Closure



- **Automatic removal of Engagement From Subscription List**
- **Deletion of unneeded content and versions**
- **Archive (Move Engagement File to Archive Database)**
- **Integration with Paper Records Management**

Critical Success Factors – Content Re-use



- **Finding Similar Engagements**
- **Finding Best Practice Documents**

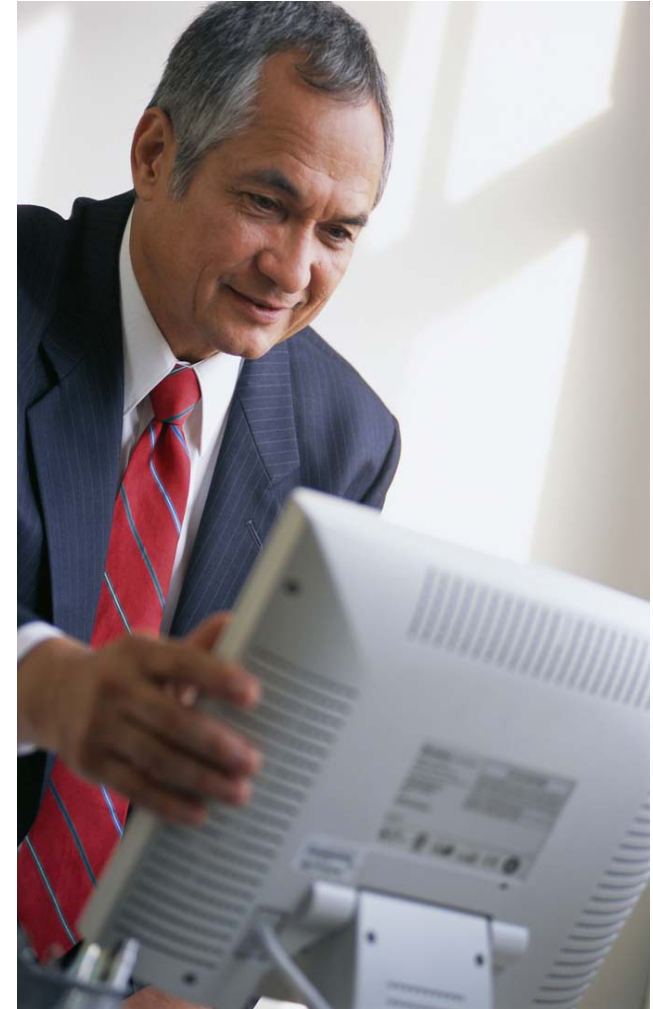
What we are enabling with MOSS 2007



- **For end-users**
 - Transparent to access worksite content from SharePoint
 - One-click publishing to SharePoint sites
- **For IT**
 - Making it super easy to build content-rich sites with Sharepoint
 - Making it easy to build custom applications that touch Engagement-related content

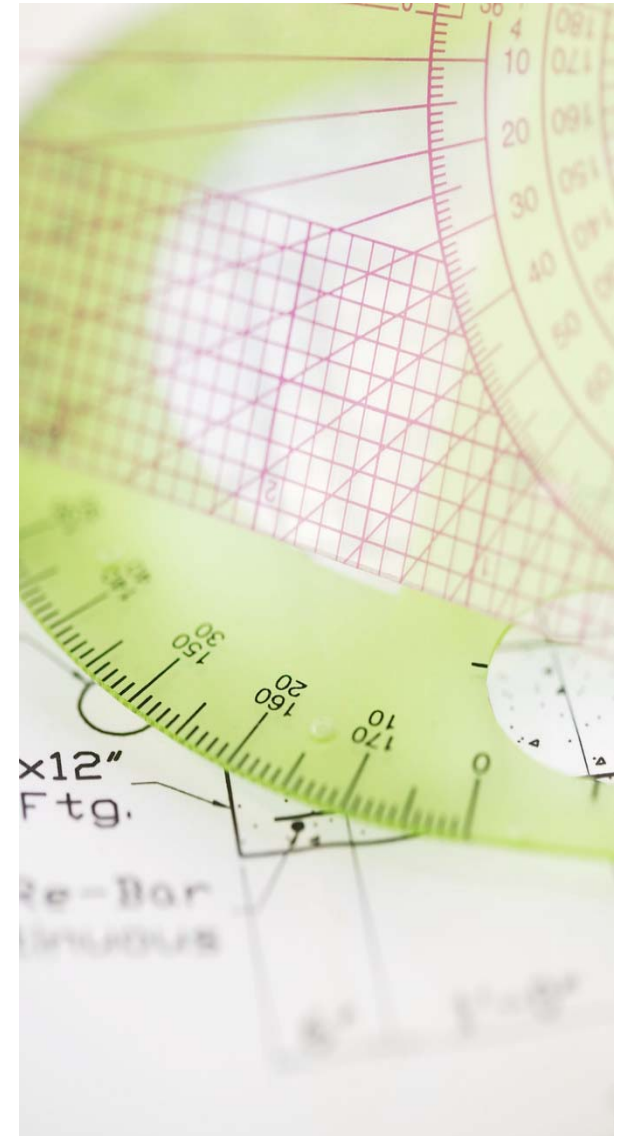
Transparent Access for End Users

- **Access to almost all WorkSite features via Web Parts**
 - Architected for performance
 - Familiar information model
- **Access to documents/Engagements from SharePoint**
 - Attach document to tasks/events
 - Attach documents to workflow
- **Single search for WorkSite and SharePoint content**
- **Single click publishing of any document to an Intranet or WWW site**



Making it Super Easy to Build Content Rich Sites

- **MOSS 2007 introduces very powerful templates**
- **Leverage that capability to deliver:**
 - Engagement centric views
 - Practice group pages
 - Industry pages
 - Department pages
- **Link to Windows workflow:**
 - Callable web dialogs
 - Web services



Demonstration

Thank You

Sweepstake

Complete your Feedback form
and have a chance
to win a Zune!*



* English US version